

Adam Potter
Executive Director and Spokesperson
Claims and Litigation Management Alliance
Tel: 212.724.2345
Email: adam.potter@TheCLM.org
Website: <http://www.TheCLM.org>

Claims and Litigation Management Alliance

The **Claims and Litigation Management Alliance (CLM)** is dedicated to furthering the practice of Litigation Management through:

- **Collaboration** - Convergence of resources to develop uniform claims and litigation management principles, increase awareness and further ethical standards.
- **Education** - Provide extensive, affordable training and educational opportunities to create a better awareness and expertise of claims and litigation and the management thereof.
- **Communication** - Foster communication between all parties - risk managers, claims managers and adjusters, general counsel, insurance company executives, attorneys, brokers and service providers.
- **Inclusion** - Include all individuals and companies who participate in claims, litigation and the management thereof. Encompass, promote and advocate diversity throughout the CLM, our membership and member companies and firms.
- **Dedication** - Dedicated to the principles and practices of claims and litigation management.
- **Identification** - Identify, train and certify attorneys and law firms.

About the Claims and Litigation Management Alliance

The Claims and Litigation Management Alliance (CLM) is an inclusive, collaborative organization that promotes and furthers the highest standards of claims and litigation management and brings together the thought leaders in both industries. CLM's Members and Fellows include risk and litigation managers, insurance and claims professionals, corporate counsel, outside counsel and third party vendors. The CLM sponsors educational programs, provides resources and fosters communication among all in the industry. To learn more about the CLM, please visit our website, which can now be found at www.TheCLM.org.

General Membership and Organizational Information

The CLM has a unique structure designed for maximum participation by and contribution from its membership. Organizationally, the CLM is comprised of Fellows and Members who are also able to serve CLM as CLM Educators, State Chairs, National Committee Members, and Advisory Board Members.

FELLOWS

Fellows are Individuals who participate in claims and litigation and the management thereof (Corporate Counsel; Risk, Claims and Litigation Managers; Adjusters and Service Providers etc.). Fellowships are provided by the CLM at no cost to Fellows. As a Fellow, there are no time requirements or commitments; however only Fellows can nominate preferred attorneys and law firms for membership in the CLM.

MEMBERS

Defense attorneys and firms are permitted to be CLM members. Following the nomination of a Fellow, a defense attorney may select an individual or firm membership. Each nominated attorney must attend at least one CLM Annual Conference every three years.

STATE CHAIR

This position is a state leadership role within the CLM. The purpose is to assist in the development and growth of the CLM and foster communications locally. State Chairs also establish and monitor CLM Strategic Affiliations for state and local organizations/associations. State Chairs receive direction from the CLM and are encouraged to work with Chairs from other states. Both Fellows and Members are eligible for a State Chair role and there are four positions available in each state. The time commitment is one to two hours monthly.

REGIONAL CHAIR

To ensure continuity, collaboration and sharing of ideas among states, 6 regions were established (Northeast, Southeast, Mid-Atlantic, Central, Southwest and Northwest). One Lead State Chair in each region will serve as the Regional State Chair. Regional Chairs will communicate monthly with each other and with the Leads in their regions to further develop and implement the CLM's initiatives.

NATIONAL COMMITTEE

This committee plays a national leadership role within the CLM. The committee's purpose is to increase awareness of the CLM best practices by working with insurance companies, claims organizations and service providers. Both Fellows and Members are eligible for a National Committee role and the committee is comprised of twelve positions.

ADVISORY BOARD

CLM's Advisory Board members are comprised of some of the most experienced legal industry executives. Board members periodically advise on issues related to the CLM's mission.

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About Adam W. Potter

Executive Director, Claims and Litigation Management Alliance

Adam Potter is the Executive Director and Founder of the Claims and Litigation Management Alliance (CLM), formerly known as the Council on Litigation Management. Adam has over 20 years experience in risk management, retail brokerage, consulting and advisory services in the insurance industry.

Adam served in senior risk management roles at Warner Music Group, Continental Airlines and Centerplate, and in an international planning role at American Airlines. In his risk management roles, he achieved overwhelming success in reducing the overall cost of risk. In these positions he was responsible for all aspects of the risk management process including pre-loss, post-loss and risk financing. He successfully reduced workers' compensation costs and employee injuries and instituted programs that significantly reduced liability claims. Additionally, he instituted litigation management guidelines, managed outsourced medical clinics, implemented safety and security programs, and was responsible for drug and alcohol testing compliance to the FAA/DOT. While at American, he coordinated the on-site response for the 9/11/01 and 11/12/01 accidents, including direct communications with families, NTSB, FAA, FBI, Red Cross and local law enforcement.

Adam's responsibilities have also included oversight of health, welfare, retirement and compensation plans. He has evaluated plan provisions in accordance with tax regulations, assessed trustee statements and worked with clients to re-engineer ongoing processes. Prior to his corporate risk management experience, Adam worked with two global retail brokerage firms where he served in an account management role for a variety of large international and regional

clients. His responsibilities included insurance placement, contract review, certificate verification and financial analysis of losses and alternative risk finance plans.

Adam was awarded a Master of Business Administration from Loyola University in Chicago and a B.S. in Business Administration from the University of Florida. He also received two international certifications: a Management Education Certificate from Syracuse University's London School and an International Business Degree from DIS, University of Copenhagen, Denmark.

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Claims and Litigation Management Alliance's Advisory Board

CLM's Advisory Board members are comprised of experienced executives who serve to advise on issues related to the CLM's mission. Currently serving on the Board are:

Litigation Management:

Helen Gillcrist
Vice President & Manager of Enterprise Legal Services
Liberty Mutual

Doug Wyly
Senior Vice President – Global Litigation Best Practices
Chartis

Preston McGowan
Vice President, Litigation Management Manager
Chubb

Pete Hitson
Assistant Vice President, Legal Practices & Support
The Hartford

Christopher Carucci
Vice President – Litigation Management
Everest National Insurance Company

Susan Bledsoe
Claims Counsel
Acuity Insurance

Dan Winkler
Director – Claims Legal Support
Westfield Group

Franklin Bass
Group Executive Claims Counsel
Catlin Insurance

Domenick C. DiCicco, Jr.
Executive Vice President, General Counsel
Alexander Gallo Holdings

Elizabeth Ganiere
Assistant General Counsel
Gulf Stream Coach, Inc.

Joseph Pitstick
Corporate Counsel
BMW Financial Services

Tom Best
Senior Counsel
Home Depot

Kimberly Shambley
Assistant General Counsel
Bank of America

John McGann
Partner
Wilson Elser Moskowitz Edelman & Dicker LLP

Claims Management:

Julie Fortune
Senior Vice President and Chief Claims Officer
Arrowpoint Capital

Dean K. Harring
Chief Claims Officer
QBE The Americas

James Martin
Vice President, Standard Lines Liability Claims
CNA

Larry Beemer
National Claim Director
Fireman's Fund

James DiVirgilio

Senior Vice President and Regional Head of Claims
XL Insurance

Diana Dyckman

Senior Vice President of Claims
Houston Casualty

Tom Clark

Senior Vice President, General Counsel and Claims
Selective

Krista Glenn

Senior Vice President
ACE Group Claims

Barbara Sutherland

Senior Vice President, General Counsel and Chief Claims Officer
Argo Group

Vic Marmo

Senior Director, Global Claims
Marriott International, Inc.

Laura Cornish

Risk Manager
Honeywell International

Nancy Collins

Vice President, Risk Management
ABM Industries

Brian Colbert

Director, Risk Management
Oldcastle, Inc.

Anne Blume

Partner
Meckler Bulger Tilson

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**Claims and Litigation Management Alliance's Advisory Board
Professional Biographies
(Provided in alphabetical order by last name)**

Lance Becker

Area President, Co-Director of Global Risk Management Practice
Arthur J. Gallagher & Co. of New York, Inc.

Lance Becker is the President of Arthur J Gallagher & Co. of New York, Inc. and is responsible for the management and development of the New York City office. He is also serves as the Co-director of Global Risk Management Practice, leading Fortune 1000 companies in the design, marketing, management, and administration of their risk management programs. He specializes in large retention programs and alternative risk financing transactions which utilize insurance and reinsurance vehicles.

Previously, Lance worked at Willis for 10 years, serving as Executive Vice President Client Advocate Team Leader in their large account practice. Throughout his career, Lance has brokered diverse and complex risks, including multinational organizations in the oil/energy, waste to energy, water treatment, building materials, aviation, automobile parts, manufacturing, electronics, entertainment, financial institutions and media industries. In his career, Lance has been responsible for the risk management of many Fortune 100 clients. His has earned a BS in Finance from Towson University in Maryland. Lance serves on several professional organization boards, including Zurich's Broker Advisory Council.

Larry Beemer

National Claim Director
Fireman's Fund Insurance Company

Mr. Beemer has 29 years in the insurance industry with Aetna, CNA, Home Insurance, Risk Enterprise Management and Fireman's Fund Insurance Company. He is currently the National Claim Director for Construction Defect, Latent Injury and Entertainment Claims at Fireman's Fund Insurance Company. In his career he has been a chief technical officer, consultant to re-insurers, training coordinator, national accounts coordinator, litigation manager, legal auditor, claims and due diligence auditor, PMK and expert witness. He is a member of the AIA Subcommittee on Construction, a member of the Southern California Construction Defect Claim Managers Association, and serves on the Advisory Board for the Claims and Litigation Management Alliance.

Katherine Bertini, J.D.

Assistant General Counsel
United Technologies Corporation

Katherine Bertini (Kate) is Assistant General Counsel at United Technologies Corporation's ("UTC") headquarters in Hartford, Connecticut. She is responsible for developing and leading

UTC's e-Discovery Center that provides e-Discovery support and advice and counseling to UTC and its business units. In addition, Kate chairs UTC's Litigation Best Practices team and coordinates litigation reporting requirements. Kate is also responsible for management of UTC's Outside Counsel Program, including selection and evaluation of firms, utilization of alternative fee arrangements, and acceleration of firm progress to workforce diversity.

Prior to joining the corporate office, Kate worked at UTC's Pratt & Whitney division as Associate Counsel where she was responsible for creating a litigation management program at Pratt & Whitney, managing a diverse litigation portfolio, implementing enterprise-wide records management and conducting significant investigations. She also worked at Otis Elevator Company as Associate Counsel – Litigation where she gained experience on product-related issues such as warnings and retrofit programs.

Kate began her legal career as a clerk for the Hon. Antoinette L. Dupont, Chief Judge of the Connecticut Appellate Court, and as an associate at the law firm of Day, Berry & Howard (now Day Pitney LLP). She is a graduate of Georgetown University and the University of Connecticut School of Law.

Jonathan Campbell

Associate General Counsel
Head of Credit Card Litigation
Capital One

Jonathan “Jon” Campbell is Associate General Counsel and Head of Credit Card Litigation for Capital One, a diversified bank offering a broad spectrum of financial products and services to consumers, small businesses and commercial clients. In this role, Jon advises internal clients on varied legal issues and manages ongoing commercial and complex civil and class action litigation, as well as investigatory matters.

During his tenure at Capital One, Jon has served as the primary legal advisor for Capital One’s Information Retention Policy, helped develop and owned Capital One’s Legal Hold Order process and was a member of Capital One’s eDiscovery Governance Team. Jon has also led the management and litigation defense for Capital One’s auto finance products and services. Jon has now assumed the lead for directing the strategic direction, risk evaluation and mitigation and defense of Capital One’s entire consumer credit card litigation and antitrust portfolios.

Prior to joining Capital One, Jon worked in the commercial litigation department of Williams Mullen, PC and clerked for the Honorable James C. Turk of the United States District Court for the Western District of Virginia.

Jon earned a Juris Doctorate from the College of William and Mary School of Law. Prior to that, he earned an undergraduate degree in English and Government from the University of Virginia.

Jon’s affiliations include the Order of the Barristers, the Virginia State Bar, the Virginia Bar Association, the Association of Corporate Counsel, the Corporate E-Discovery Forum, and the Claims and Litigation Management Alliance. Jon has also been named a Virginia Super Lawyer “Rising Star” by Law & Politics Magazine.

Bob Carlson

Director of General Liability & Property Claims
Costco Wholesale Corporation

Bob Carlson is the Director of General Liability & Property Claims for Costco Wholesale Corporation headquartered in Issaquah, Washington. Bob joined the Risk Management Department of Costco in January of 1997 following 25 years with Aetna Life & Casualty where he held various claim positions throughout the country.

Bob’s group at Costco is responsible for all general liability and property claims in the United States and Canada. His folks also oversee all of Costco’s property exposures throughout the world. Costco maintains an in-house claims operation which is run in tandem with dedicated TPA operations in the US and Canada. Bob holds the CPCU and AIG designations from the American Institute of Insurance.

Christopher Carucci

Vice President – Litigation Management
Everest National Insurance Company

Christopher A. Carucci is Vice President for Litigation Management and the Major Case Unit for Everest National Insurance Company, Inc., based in Liberty Corner, N.J. Carucci is responsible for managing all aspects of litigation management for the company as well as oversight of its most complex claims.

Prior to joining Everest National Insurance Company, Carucci was a manager in the Specialties Claims Organization of Zurich North America and was responsible for handling legal malpractice error and omissions claims. He worked at AIG before joining Zurich North America. At AIG, he managed a nationwide caseload of bad faith, coverage and high exposure claims.

Carucci is a member of the American Bar Association, the New York Bar Association, the Claims and Litigation Management Alliance, the Federation of Defense and Corporate Counsel, and the Defense Research Institute. He earned his B.A. degree from Fairfield University and his J.D. from New York Law School.

Regina Degnan

Executive Vice President
Aon

Regina Degnan is an Executive Vice President at Aon Risk Services. She serves as Relationship Manager on both national and international accounts with a major focus on the Real Estate Industry. Prior to joining Aon, Regina served as a Senior Vice President for Marsh & McLennan, primarily doing Account Executive work on multi-national accounts. Additionally, Regina was part of Marsh & McLennan's Risk Evaluation Group, specializing in due diligence analysis for buyout companies and private and public investment groups.

Preceding Marsh & McLennan, Regina spent a number of years in Ernst & Young's (E&Y) Risk Management Consulting Division. As a manager for E&Y, Regina was responsible for auditing major insurance programs, providing a thorough review of the company's risk management operations and financial structure, providing alternative risk financing strategies, managing the broker selection process for major accounts and, when necessary, acting as the surrogate risk manager.

Regina earned a Master of Science degree from Brooklyn College and a Bachelor of Science from the College of New Rochelle. She is a licensed insurance broker in New York State and Connecticut. Regina has served on the board of the largest cooperative within the United States, Castle Gallery, College of New Rochelle, and was President of the College of New Rochelle Alumni Board.

Dominick C. DiCicco

Executive Vice President, General Counsel
Alexander Gallo Holdings

Domenick C. DiCicco serves as Executive Vice President and General Counsel of Alexander Gallo Holdings, LLC. With more than 20 years of corporate litigation experience, DiCicco's leadership spans litigation and business performance management, including enterprise best practices, indemnity reduction and cost reduction.

Prior to joining Alexander Gallo Holdings, DiCicco served as Senior Vice President and Chief Legal Officer of NAC for Zurich Insurance Group, where he oversaw litigation and corporate management. Previously, DiCicco was a partner with Edelstein, Martin, Nelson, & DiCicco Law Firm in Philadelphia from 2002-2004. During his tenure as a trial attorney, Mr. DiCicco was recognized for obtaining several multi-million dollar verdicts and settlements by being invited to be a member in the Million Dollar Advocate Forum. For CNA Insurance Companies, he served as Counsel for Large Accounts and National Subrogation Counsel. DiCicco began his career with Post & Schell in Philadelphia.

DiCicco holds a Master of Business Administration, Summa Cum Laude, from Pennsylvania State University and a Juris Doctor from the Delaware Law School. He is Co-Chair of CLM's Advisory Board and Vice-Chair of the American Bar Association's Committee on Excess and Surplus Lines. Most recently, DiCicco was elected to the New Jersey State Assembly, representing the 4th District, which covers parts of Gloucester and Camden counties. He also serves as corporate counsel for the Deptford, New Jersey, Fire Department.

James DiVirgilio

Senior Vice President – North America
XL Insurance

Jim is Senior Vice President and Regional Head of Claims North America with XL Insurance, located in Hartford, Connecticut. Prior to joining XL, he was Vice President of General Liability and Group General Counsel with Travelers Indemnity Company. Jim has served on numerous litigation management industry groups including the Defense Research Institute Insurers' Roundtable, the American Bar Association Staff Counsel Committee, various American Insurance Association Liability and Litigation management sub-committees, the International Association of Defense Counsel, and various American Corporate Counsel Executive Committees. Jim is a member of the Connecticut, Pennsylvania and New Jersey Bar Associations.

Julie Fortune, J.D., M.S.

Senior Vice President and Chief Claims Officer
Arrowpoint Capital

Before joining Arrowpoint Capital, Julie served as the Vice President of Staff Counsel, Services Provider Group, and Claims at Fireman's Fund Insurance Co. Prior to Fireman's Fund, she held various senior level positions with Zurich NA and Liberty Mutual Insurance. Throughout her career, Julie has gained extensive experience in claims, organizational transition, and vendor and litigation management. She currently oversees all claims activity for Arrowpoint Capital. Julie earned a Juris Doctorate from Antioch School of Law, a Master of Science from Ohio State University and a Bachelor of Science from the University of Oregon.

Helen Gillcrist

Vice President and Manager, Enterprise Legal Services
Liberty Mutual Group

Helen has had over 30 years of experience at Liberty Mutual including various management positions in the Claims and Legal Departments and the Field Legal organization. She assumed her current position in 2005, where her responsibilities include managing the outside legal expenditures for Liberty Mutual. Her organization is also responsible for the analytics, technology, auditing and process improvement initiatives for the litigation management function. Helen has a Bachelor of Science of Foreign Service from Georgetown University.

Dean K. Haring, CPCU, CIC

Chief Claims Officer
QBE the Americas

Dean K. Haring is the Chief Claims Officer for QBE the Americas, where he has management responsibility for claims operations in four distinct operating pillars: Specialty Insurance, Reinsurance, Regional Insurance and Latin America. He has many years experience as a Claims senior executive with companies such as Liberty Mutual, Commercial Union, Providence Washington, Zurich North America, and CNA. He recently served as Chief Claims and Operations Officer at GAB Robins in Parsippany, NJ. He is also the founder and principal member of Claim Diagnostics, a consulting firm specializing in improving Property Casualty Claims operations.

Mr. Haring is a graduate of Bowdoin College, Brunswick, Maine, and has completed management training at the Kellogg School of Northwestern University and advanced management training at the Wharton School, University of Pennsylvania. He earned his CPCU designation in 1980 and his CIC designation in 1992. He has served as a board member of the National Insurance Crime Bureau, the American Insurance Association Claim Administration Committee, Big Brothers and Big Sisters of Maryland, the Community Law Center, and Arbitration Forums, Inc. He is also a member of the national faculty of the National Alliance for Insurance Education and Research.

C. Peter Hitson, JD

Assistant Vice President, Legal Practices & Support
The Hartford

Peter Hitson is the Assistant Vice President, Legal Practices & Support for The Hartford Financial Services Group, Inc. In support of Property and Casualty Claims, Pete is charged with selection, retention, evaluation and management of outside counsel and other legal vendor relationships. He also oversees The Hartford's legal bill review services and legal e-billing initiative. Pete is the former National Manager of Panel Counsel, and served as Managing Attorney within Claims Legal. He was engaged in private practice prior to joining The Hartford. He is a graduate of Denison University and The University of Pittsburgh School of Law.

Mari Henry Leigh, JD, Partner

Partner; Chair, The Legal Audit Group
Meckler Bulger Tilson Marick & Pearson, LLP

Mari Henry Leigh serves on the Advisory Board of the Claims and Litigation Management Alliance (CLM) and is the Education Chair. Mari is a partner in the law firm of Meckler Bulger Tilson Marick & Pearson LLP. For more than 25 years, Mari has been engaged in litigating and providing counsel in a wide variety of complex, civil litigation matters including: federal antitrust, copyright, trade secret and trademark infringement claims, RICO, common-law fraud and commercial contract matters, insurance and insurance-related claims, and product and professional liability claims. A substantial portion of Mari's practice focuses on litigating, counseling and providing opinions and analysis on the reasonableness and allocation of attorneys' fees. Currently, Mari serves as the Chair of MBT's Legal Audit Group, one of the Nation's largest practice groups of its kind. Mari has conducted or supervised more than 150 legal fee audits and/or bill reviews of fees in litigation involving an aggregate of approximately \$1.5 billion in legal costs. Mari is recognized as one of Illinois' "Leading Lawyers" in the areas of commercial litigation and was interviewed on the topic of "Runaway Legal Costs" for Sky Radio Program entitled "*America's Most Influential Women.*" Mari is admitted to the Illinois and Ohio State Bars, and their respective federal counterparts. She serves as the Chair of the Chicago Bar Association's Professional Fees Committee, which regularly holds hearings and oversees arbitrations involving client complaints regarding member and non-member professional fees. Mari has served as an adjunct instructor in trial advocacy and legal research and writing, and is a frequent speaker and author on litigation management, legal ethics, attorney fee disputes, independent counsel and the attorney-client privilege.

Vic Marmo

Senior Director, Global Claims
Marriott International, Inc.

Vic is a graduate of the University of Maryland, School of Business. He holds an Associate in Risk Management designation is a certified mediator and has extensive training in negotiations, mediation and trial strategy from various law schools including Pepperdine University, Harvard University and Southern Methodist University.

Vic began his career with Marriott 25 years ago and has held several positions including National Claims Director and Regional Claims Director for the Mid-Atlantic region.

In his current position, Vic has responsibility for claims oversight of all high cost claims in five lines of insurance (guest liability, workers compensation, employee dishonesty, property and employment practices liability). Vic also oversees our national claims reporting vendor (Actec) and is an active member of several national organizations addressing litigation management and other relevant topics for self-insureds

James Martin

VP, Standard Liability Claims
CNA

James D. Martin is the Vice President of Standard Lines Liability Claims for CNA. He provides strategic leadership for the overall performance of the liability line of business and tactical leadership for specific complex matters.

Prior to joining CNA, Jim was the Director of Commercial Claims at Nationwide Insurance where he helped to manage their national commercial claim portfolio. Before his claim responsibilities, Jim served as Claim Counsel at Nationwide, where he directed strategy on complex claims and class actions. Prior to Nationwide, Jim was a litigation manager, senior claim adjuster, and a multi-line claim adjuster at other major Midwestern insurance carriers. Jim received his B.A. from Ohio University and his J.D. from the University of Akron, School of Law. An avid sports enthusiast, Jim has coached over twenty youth sports teams and has served on the Board of Directors for numerous youth sports organizations.

John McGann

Attorney

Wilson Elser Moskowitz Edelman & Dicker LLP

While an in-house attorney, John was one of the earliest adopters of electronic invoicing technology, allowing him to aggregate invoice and performance metrics data, generate litigation management reports, evaluate the effectiveness of outside counsel, implement cost reduction strategies and evaluate internal staffing choices.

After completing a clerkship for a Justice of the Rhode Island Supreme Court John entered private practice concentrating on the defense of architects and engineers. After leaving private practice he held a variety of legal positions with national insurers in the areas of environmental coverage and litigation management, most recently as Chief Claims Counsel for OneBeacon Insurance. This past year John re-entered private practice as a partner with the law firm of Wilson Elser Moskowitz Edelman and Dicker where he concentrates on national program management, insurance coverage and general liability litigation.

An attorney for 27 years, he is "AV" rated by Martindale and is admitted to practice in Massachusetts and Rhode Island. He is a graduate of Bowdoin College, Franklin Pierce Law Center, and has completed management training programs at the Wharton School of Business and the London Business School. He is the 2008 Chair of the ACC Insurance Staff Counsel Committee and is the Vice Chair of the CLM Board of Advisors.

Preston McGowan

VP, Litigation Management Manager
Chubb

Preston McGowan is a Vice President and manager of Chubb's Claim Litigation Management Unit which provides centralized management of legal counsel utilization and spend. He joined Chubb in 2003 as a business solutions consultant. In 2007, he transitioned to the Corporate Development department as a senior analyst focusing on enterprise level strategic and business process improvement initiatives.

Preston began his professional career as an INROADS intern with the former Continental Insurance. After his internship, he joined Continental as a management trainee where he served as a underwriting and claims systems analyst. In 1994, Preston joined CIGNA Healthcare of Georgia to build and direct its IT and Workflow Management department that provided systems and operational solutions for the HMO's southeast region.

In 1998, he returned to New Jersey to join Prudential Financial as an operational risk management consultant where he led several engagements focusing on the company's transformation from a mutual to a public company. Prior to joining Chubb, Preston served as the Vice President of Operations for ADVISEN Ltd. where he managed the firm's project management office and co-led the custom software development practice.

Preston earned a MBA from The Wharton School of the University of Pennsylvania and a BS in Operations Research and Industrial Engineering from Cornell University. He also holds a Management of Technology diploma from the Georgia Institute of Technology and executive education certificates from Harvard Business School and Wharton / INSEAD.

Jane Tutoki

Global Head of Claims Management Services

Xchanging

Jane Tutoki is Xchanging's Global Head of Claims Management Services. She joined Xchanging from her position as Chief Claims Officer at Zurich Financial Services in November 2010.

Prior to joining Zurich North America Commercial in August 2007, Jane worked in Switzerland as the global chief claims officer for Zurich Financial Services. Jane joined Zurich from the Farmers Insurance Exchanges where she served two years as Vice President of Auto Claims and in 2003 became Vice President of Specialty Claims. Prior to joining Farmers, Jane was the Vice President of Commercial Claims operations for The Hartford Insurance Company.

Jane began her affiliation with the insurance industry as a trial lawyer performing defense work for numerous insurance companies, then becoming in-house counsel for the Continental/CNA insurance company before joining The Hartford in 1993.

In September 2009, Jane was honored with the Insurance Networking News' Women in Insurance Leadership award. She is a member of the Federation of Defense and Corporate Counsel (FDCC), a Chartered Property Casualty Underwriter (CPCU) and is a past member of the Board of Director's of Electricidad de Caracas (EDC), a Venezuelan electric company.

Jane holds a law degree (Juris Doctor) from the University of Pittsburgh and a bachelor's degree in management from Seton Hill College. She is admitted to practice law before the Supreme Courts of Pennsylvania, New York and the U.S. Supreme Court.

Doug Wylly

Senior Vice President, Global Litigation Best Practices
Chartis

Mr. Wylly is currently Senior Vice President, Global Litigation Best Practices, at Chartis. He has overseen the claims counsel program at Chartis/AIG since July of 2003. The claims counsel program is a nationwide organization of attorneys who provide litigation management and coverage advice to claims professionals. In this position Mr. Wylly also maintains the company's litigation management guidelines.

Before coming to AIG in 1987, Mr. Wylly was an associate in several other New York firms, including two plaintiff's firms, a general practice firm and the staff counsel office of Royal Insurance Company.

Mr. Wylly first joined AIG as an associate in its New York City staff counsel office. While there he specialized in the litigation and trial of construction site accident and products liability claims. During his staff counsel tenure he also held the positions of senior trial attorney, team leader, construction unit leader and unit manager.

Mr. Wylly became claims counsel for AIG's Manhattan Property & Casualty Office in July of 1997. As claims counsel, he was responsible for overseeing litigation management and coverage issues for the office. He also worked with the adjusters to develop litigation and trial strategy. In 1999 Mr. Wylly became a Director in AIG's New York Complex Claims Unit. As such, he handled high exposure claims, including general liability, automobile liability and products liability. His responsibilities included overseeing the investigation and litigation of the claim, monitoring trials, and negotiating settlements.

Education: Brooklyn Law School - Juris Doctor - 1982
Cornell University - Bachelor of Arts - 1979

Bar Admissions: New York State - 1983
U.S. Southern & Eastern Districts - 1983

Memberships: Cornell University Alumni Association
Claims and Litigation Management Alliance
Defense Research Institute

Publication: Douglas Wylly, Plaintiff's Negligence in Labor Law Section 240 Cases, New York Law Journal, September 6, 1996, at 1.

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Mr. Richard Cohen
Managing Partner
Goldberg Segalla LLP

Mr. Ron del Pino
National Claims Manager, Risk Management Claims Group
Verizon

Mr. James Foster
Partner
Cassiday Schade LLP

Mr. Robert J. Kopka
Managing Attorney
Kopka, Pinkus, Dolin & Eads, P.C.

Robert T. Horst
Attorney
Nelson Levine de Luca & Horst

Mr. Patrick Kelly
Attorney
Wilson Elser Moskowitz Edelman & Dicker LLP

Mr. John L. Machir
Senior Vice President and Chief Marketing Officer
Ringler Associates

Mr. John McDonough
Attorney
Cozen O'Connor

Mr. Kevin O'Toole
Senator, Attorney
O'Toole Fernandez Weiner Van Lieu, LLC

Mr. Dan Ruderman
Account Executive
LexisNexis

Mr. John H. Shelonko
Vice President, Risk Management, Americas
Lafarge North America Inc.

Ms. Caryn Siebert
President
Carl Warren & Company

Mr. George Woolverton
Co-President and Corporate Secretary
Stockwell, Harris, Widom, Woolverton & Muehl

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Claims and Litigation Management Alliance's National Committee
Professional Biographies
(Provided in alphabetical order by last name)

Mr. Richard Cohen
Managing Partner
Goldberg Segalla LLP

Richard J. Cohen, the firm's Managing Partner, is the Co-Chair of its Global Insurance Services practice group, Chair of its Professional Liability practice group, and a member of its sports and entertainment practice. He graduated from the State University of New York at Buffalo's School of Management *with distinction* and its School of Law *cum laude*. A trial lawyer with more than twenty years of experience, Mr. Cohen maintains a national practice, primarily involving sophisticated insurance coverage and bad faith matters, reinsurance, and D&O and E&O litigation. He has argued in front of New York's highest court, as well as the Second Circuit Court of Appeals.

Mr. Cohen is well published, and has lectured across the country and in Canada on a wide range of topics involving insurance coverage, bad faith, reinsurance, E&O and D&O issues as well as sports law issues. Among other things, he has several times authored the annual *Survey of New York Insurance Law* published in the Syracuse University Law Review. He has also written for both Mealey's and Appleman's.

Mr. Cohen is the former National Co-Chair of the Insurance Company Relations Subcommittee of the 22,000 member Defense Research Institute (DRI), and has served as Subcommittee Chair of both the Insurance Law and Construction Law Committees of DRI. He has been a CPCU instructor and lecturer for more than a decade. Mr. Cohen is admitted to practice in all the State and federal courts in New York and Pennsylvania, including the United States Courts of Appeal for the Second and Third Circuits. He has on multiple occasions been named to *Business First's* Who's Who in Law and to *New York Super Lawyers*.

Ron del Pino

National Claims Manager
Verizon Risk Management Claims Group

Mr. del Pino has 25 years of experience in the legal and insurance arenas. He joined the New York Telephone Company litigation team as an investigator in 1983. Since then, he has managed in the areas of legal administration and the docket management functions, and has been the company's claims manager since 1993. Mr. del Pino was instrumental in the development and implementation of the business plan that brought the first "Baby Bell" company into the TPA environment. Since that time the program has grown through several mergers and acquisitions.

Today the program is a high deductible-fully insured program handled by a TPA with close oversight by a small team of professionals at Verizon. Inherent in all the change was the development and continued evolution of Litigation Management Guidelines and the closely coordinated account instructions at the TPA to address proper litigation management techniques.

Mr. del Pino participates in industry events, has been a guest speaker and he is readily available to meet and discuss litigation management issues.

James A. Foster, JD

Partner
Cassiday Schade LLP

James A. Foster is a partner in Cassiday Schade LLP's Chicago office and is engaged in the practice of civil litigation, with primary emphasis on transportation and products liability litigation. He heads and coordinates immediate response teams for trucking companies on catastrophic losses, and has published articles on punitive damages and spoliation of evidence. He has also spoken at industry conferences on early case analysis, mediation, and electronic discovery. Mr. Foster is the Chair-Elect of the ABA's Tort and Insurance Practice section's commercial transportation litigation committee, Editor of the Trucking Industry Defense Association's state law summary for Illinois, Assistant Dean of the Federation of Defense and Corporate Counsel's Graduate Program of the Litigation Management College, Vice-Chair of DRI's Hand and Power Tools section, and co-Illinois state chair for the Claims and Litigation Management Alliance.

Mr. Foster obtained his B.A. at the University of Michigan in 1979 and his J.D. at the University of Illinois, College of Law, in 1983.

Robert T. Horst

Attorney

Nelson Levine de Luca & Horst

Robert T. Horst currently leads NLdH's "Institutional Litigation and Consulting" practice group, and represents insurers in complex coverage disputes, bad faith litigation, class action defense, and the investigation of suspected fraud. Mr. Horst is an experienced and effective litigator, having tried over forty cases to verdict before a jury and hundreds more bench trials. Admitted to practice in Pennsylvania, New Jersey and New York, Mr. Horst has litigated matters *pro hac vice* in numerous jurisdictions throughout the nation, including Delaware, Ohio, Florida, West Virginia, Oklahoma, Virginia, and Washington.

The following are some of the favorable results Mr. Horst has obtained for his insurer clients:

- Obtained voluntary discontinuance of Philadelphia litigation before jury selection when policyholder plaintiff's pre-trial settlement demands exceeded \$1 Million based on carrier's assertion of statutory counterclaim for insurance fraud;
- Managed and concluded contentious Appraisal of complex machinery claim;
- Successful defense verdict on behalf of commercial lines carrier after assertion of denial based on unambiguous water exclusion, despite allegations of bad faith, breach of policy contract and demand for reformation of policy (also included pre-trial dismissal of claims for negligence and for violations of consumer protection statute);
- Obtained voluntary discontinuance of Philadelphia litigation by homeowners policyholder who accused carrier of bad faith and damages under consumer protection statute after demonstrating policyholder's claims regarding personal property claim were false, incomplete and misleading and that accompanying receipts were fraudulent;
- Represented personal lines insurer in national class action venued in Ohio involving valuation methods of estimating worth and value of "total loss" vehicles, with parallel matters in Oklahoma, West Virginia and Florida, which resulted in *res judicata* effect for carrier in subsequent litigation in multiple jurisdictions;
- Secured dismissal of all claims against 4 insurers in Philadelphia class action litigation involving attack on payment of "actual cash value" under property insurance claims.

Routinely handling complex coverage matters - with a special focus on first party property, boiler and machinery and time element claims - Mr. Horst has handled insurance coverage matters and bad faith disputes for close to two decades. A frequent lecturer on topics related to insurance, the law and law firm management, Mr. Horst has presented to numerous organizations, trade groups, and insurers, including the Loss Executives Association, Federation of Defense & Corporate Counsel, Insurance Society of Philadelphia, Property Loss Research Bureau, and Pennsylvania Bar Institute, amongst others.

He has published numerous times and is most proud of the Fall 2009 publication of the text *Extra-Contractual Litigation Against Insurers* (Law Journal Press) which he co-authored and edited. Mr. Horst has also recently been quoted in *The New York Times*, *The National Underwriter*, *The Legal Intelligencer*, *www.examiner.com*, *the Jackson Clarion Ledger* (*Mississippi*), and *Student Lawyer* (*American Bar Association*).

In addition to his practice, Mr. Horst presently leads NLdH's Recruiting and Professional Development efforts and is also proudly serving as General Counsel to the *International Association of Special Investigative Units* ("IASIU"), the insurance industry's leading "fraud-fighting" organization, which has 40 chapters worldwide and a membership numbering over 4,000. He also acts as an expert witness in the area of insurance bad faith litigation and serves as a private arbitrator in insurance coverage matters. Mr. Horst was NLdH's Managing Partner from 2003 -2008 and is one of the firm's founding partners.

Mr. Patrick Kelly

Attorney

Wilson Elser Moskowitz Edelman & Dicker LLP

Patrick M. Kelly is Managing Partner of the Western Region and Los Angeles office and a member of the Senior Trial Group. He has extensive experience in insurance defense, coverage, complex commercial litigation, and managing attorney functions. His practice involves professional liability, bad faith, directors and officers' liability, employment, product liability, negligence, railroad, maritime, contract, commercial, premises liability and securities matters.

Pat also has extensive experience in class action and appellate practice. Throughout his career, he has focused on the defense of insurers, lawyers, accountants, directors and officers, employers, design professionals, product manufacturers, premises owners and operators, agents and brokers, defendants in toxic tort matters, and reinsurance. Pat has tried numerous cases and argued numerous appeals. For this experience, he has been honored by induction as a Fellow of the International Academy of Trial Lawyers, which is by invitation and is limited to 500 trial lawyers.

Having presented more than 125 lectures and written more than 80 articles for publication, Pat's audiences have included both industry and legal groups. Topics he has addressed include trial tactics, evidence, professional liability, alternative dispute resolution, directors and officers, class actions, liability and coverage issues, bad faith, design, professional liability, attorney error and omissions, employment liability, punitive damages and insurance coverage.

Robert Kopka, JD

Founding Partner

Kopka, Pinkus, Dolin & Eads

Bob Kopka has practiced exclusively insurance defense law for more than 20 years. He has been actively involved in developing new and innovative methods of litigation management and his firm has experimented with a variety of alternative billing arrangements. Bob practices primarily in the areas of business and general defense litigation in Illinois and Indiana. He has tried matters in federal, state and appellate courts, including the United States Supreme Court and the Illinois and Indiana Supreme Courts. He has experience handling matters under federal and state consumer fraud, trade secrets, computer fraud and abuse statutes as well as contract, insurance coverage, professional liability and employment litigation. Bob is a member of the Defense Research Institute, the Trucking Insurance Defense Association, the Federal Trial Bar and is a founding member of the National Retail and Restaurant Defense Association.

John Machir

Senior Vice President and National Marketing Director

Ringler Associates

John is the Senior Vice President and National Marketing Director, member of the Ringler Leadership Team, and past member of the Board of Directors. John joined the firm in 1988 and is based in the National Marketing headquarters in Washington, DC. Prior to joining Ringler, he was the Chairman and Chief Executive Officer of JMW Settlements, a structured settlement company he founded in 1978.

John began his insurance career in 1974 as a full-time agent with the Penn Mutual Life Insurance Company. Prior to that, he worked for a mortgage banking company in Washington, DC. He is a frequent lecturer at conferences on topics related to structured settlements, especially in the area of hazardous waste. He has spoken before the National Association of Attorneys General, the Public Risk and Insurance Management Association, the Association of American Railroads Claims Conference, and the International City Managers Association. He has participated in many training seminars for Cigna, Allstate, AIG and USF&G as well as for many state and federal agencies, including the United States Army Judge Advocacy Generals School at the University of Virginia.

John is one of the founders of the National Structured Settlements Trade Association, serving as president during 1989-1990 and as a member of its Board of Directors from 1985 to 1991. In addition to his insurance background, he has served on the Board of Directors of the Washington, DC chapter of the International Association of Financial Planners and is a registered representative with the National Association of Security Dealers (NASD). He received a bachelor of arts in business administration from Georgetown University in 1971 and his Chartered Life Underwriters Designation in 1980.

Mr. John McDonough

Attorney
Cozen O'Connor

Mr. McDonough is a Member of the firm's Board of Directors and Vice Chair of the General Litigation Department. He focuses his practice, both nationally and internationally, on general litigation and complex insurance defense matters including directors' and officers' liability, errors and omissions litigation, complex product liability matters, and mass tort litigation. He specializes in catastrophic injury cases arising from toxic exposures including asbestos, benzene and lead, construction accidents, medical malpractice, professional liability, food liability including labeling liability and integrity of contents, multi-district litigation and class action litigation, food borne biohazards such as bovine spongiform encephalopathy (Mad Cow Disease), mercury and Diacetyl. John's practice includes advice on complex insurance and reinsurance matters, including London LMX business, for major foreign reinsurers and involvement in complex insurance and reinsurance disputes. He was appellate counsel in the landmark antisubrogation case in New York, *North Star v. Continental Insurance Co.*

John is a frequent author and lecturer for many organizations, including the Defense Research Institute (DRI), the Torts and Insurance Practice Section (TIPS) of the New York State Bar Association, the Defense Association of New York (DANY), and the American Conference Institute. John is a member of the board of directors of the DRI, and a former president of the Defense Association of New York (1997-1998); chairman of the board of directors of the Defense Association of New York (1998-1999); editor-in-chief of *The Defendant*, the quarterly journal of DANY (1989-Present) and a member of FDCC. John has also been frequently asked to provide quotes for publications including *Business Week* and the *New York Law Journal*.

John earned his bachelor of arts degree at Boston College in 1976 and his law degree at the New England School of Law in 1979. He was admitted to practice in New York in 1980.

Mr. Kevin O'Toole

Senator, Attorney
O'Toole Fernandez Weiner Van Lieu, LLC

Kevin J. O'Toole received his B.A. degree from Seton Hall University (1986) and Juris Doctor degree from Seton Hall University School of Law (1989). He currently serves in the New Jersey Senate. During his previous post in the state Assembly, Mr. O'Toole held the posts of Deputy Republican Leader and Assistant Majority Leader.

In addition to his legislative duties, Mr. O'Toole is a respected tort litigator with an emphasis in environmental, toxic tort and complex litigation matters. Mr. O'Toole is a member of the New Jersey state and federal bars and can be reached at Kotoole@ofwvllaw.com.

Mr. Dan Ruderman
Corporate Law Specialist
LexisNexis

Dan Ruderman is a corporate law specialist at LexisNexis. Ruderman is a key player in shepherding new Fortune 1000 companies through the processes and programs that help claim legal departments get greater value from their outside counsel. He has developed innovative methods to service and grow the company's largest accounts, and directly contributes to product development and customer configured solutions. Ruderman creates and executes business plans for industries that can benefit from LexisNexis Examen Inc's primary competencies – programmatic data collection and presentation practices, decision support metrics, value-based relationships, and the implementation of innovative approaches to outside counsel management.

Ruderman has helped some of the country's largest insurance carriers deploy techniques and programs leading to dramatic process improvement as well as significant bottom line cost reductions.

Prior to LexisNexis, Ruderman served as the area sales manager at GE Access, the largest distributor of Sun Microsystems and other technical computing platforms, delivering \$50 million worth of products and services into the northeast, primarily through partnership programs. Prior to that, he was the regional sales manager at Structural Research and Analysis, a software developer that, by specializing in engineering analysis tools, helped bring total Computer Aided Product Design to fruition.

Ruderman has ten years tenure at LexisNexis, has been selected as a Fellow by the Claims and Litigation Management Alliance where he is active in State Chair roles and on the membership and guidelines committees. He is a member of Risk Insurance Management Society, and served in officer roles at Toastmasters International. He has done volunteer work for the American Cancer Society, Leukemia and Lymphoma, and for the local low power radio station in his home town of Great Barrington, MA. Ruderman has a bachelor's degree from Cornell University.

Mr. John H. Shelonko, ARM
Vice President of Risk Management
Lafarge North America

Since October 2006, Mr. Shelonko has served as Vice President of Risk Management, Americas and coordinates self-insured and insured risk for North and South America reporting to the V.P. of Finance, Americas. He is also the co-Chair of the National Ready Mix and Concrete Association Legal Affairs Committee, Chairman of the Cement, Aggregates and Ready-Mix Risk Management Association Industry Group, and manages claims for all Lafarge North America exposure as well as manages litigation for all Lafarge North America insurance-related lawsuits in Canada and the U.S. Previously, he served as Assistant Risk Manager and was promoted to Director of Risk Management. Prior to joining Lafarge, Mr. Shelonko was the Regional Manager of Cunningham Lindsey in Dallas, Texas where he managed four claims offices for national third party claims administrator. He also served as a Claims Supervisor at Gay & Taylor, and an Examiner at The Crawford & Company, both in Dallas, Texas.

Caryn Siebert
President
Carl Warren & Company

Caryn Siebert is President of Carl Warren & Company, a prominent third party claims and litigation management company. The firm is a leading outsourced service provider to insurers, public agencies and corporate clients. Ms. Siebert has leveraged her lengthy industry and leadership expertise to continue the growth and success of Carl Warren and has dedicated her career to building high-performance teams, operations and companies as a senior executive with several diversified insurance companies. Under her guidance, Carl Warren was placed onto the OC Metro Magazine Best Places to Work For List in 2009. The Company was awarded the California / Western States 2006 ESOP Company of the Year. In 2007, Ms. Siebert was recognized by the National ESOP Association as Outstanding Contributor for the Board of Governors. She is the Chairman of the Board of Directors' Administrative Committee and is a recipient of the 2008 Ambassador to the Children Award.

Prior to her tenure at Carl Warren, Ms. Siebert was a Vice President and National Director of Safeco Insurance in Washington. She was part of a leadership team that planned and orchestrated a complete turnaround of a money-losing personal and commercial property and casualty insurance subsidiary of a \$7B multi-line insurance and investment company. She overhauled a 2900-employee claims operation to create a new management team and centers of excellence focused on customer service, process efficiency and support.

Prior to that, Ms. Siebert was Director of North America Commercial Claims for GE Employers Reinsurance in Kansas and before that, Senior Vice President of Customer Operations/General Counsel for GE Coregis in Illinois. Preceding that, Ms. Siebert served as Corporate Interaction and General Counsel for Crum & Foster in New Jersey.

She began her career in 1986 as an Associate with LeBoeuf, Lamb, Greene & MacRae in New York. She graduated cum laude from New York Law School, where she was the Law Journal Editor. Ms. Siebert is a magna cum laude graduate of Brooklyn College.

Ms. Siebert has authored numerous industry publications and lectured frequently, including for the Defense Research Institute. She is extremely active in charitable causes, including Family Services of Seattle, the University of Washington Diversity Scholarship Fund, CAMEO Mentor Program, Juvenile Diabetes Foundation, and Habitat for Humanity. She is currently Chairman of the Board of Directors for Kids Konected.

George Woolverton

Managing Partner

Stockwell, Harris, Widom, Woolverton & Muehl

George is the managing partner of Stockwell, Harris, Widom & Woolverton & Muehl. The law firm specializes in employment law, workers' compensation, and sexual harassment issues. The law firm has been in existence for fifty years and has served the workers' compensation defense community for this entire period of time.

George Woolverton was appointed as a Commissioner by Governor Gray Davis in 1999 to the Fair Employment and Housing Commission. In March 2000, Governor Davis elevated George Woolverton to Chairman of the Fair Employment and Housing Commission. In November 2002, George Woolverton was reappointed by Governor Gray Davis and served an additional four year term as Chairman and Commissioner of the California Fair Employment and Housing Commission. The second term expired on September 15, 2006. Governor Arnold Schwarzenegger reappointed George Woolverton for a third term with the third term to expire on September 15, 2010.

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Adam Potter

**Executive Director and Spokesperson
Claims and Litigation Management Alliance**

Tel: 212.724.2345

Email: adam.potter@TheCLM.org

Website: <http://www.TheCLM.org>

Claims and Litigation Management Alliance's Regional State Chairs

(Provided by region in alphabetical order by name)

CLM's Regional State Chairs play a pivotal role in collaborating with the Regional and State Chairs within their regions as well as cross regionally to establish affiliations for state and local organizations/associations and develop regional representation to further the goals of the CLM.

Currently serving as Regional State Chairs by region are:

Northeast Region

(CT, ME, MA, NH, NJ, NY, RI & VT)

Michael Browdy

Director of Insurance

NYU Hospitals Center

Lori Doyle Place

Assistant General Counsel

Liberty Mutual Insurance Company

Bruce Raymond

Attorney

Raymond & Bennett LLC

Stefani Schwartz

Attorney

Schwartz Simon Edelstein & Celso LLC

David Very

Attorney

Norman, Hanson & DeTroy, LLC

Lauren D. Wilkins

President and Managing Director

Langlois, Wilkins, Furtado & Metcalf, P.C.

Kirsten Wilson

Attorney

Nelson, Kinder, Mosseau & Saturley, PC

Southeast Region

(AL, AR, FL, GA, LA, MS, SC & TN)

Leslie Anne Allen

Attorney
Christian & Small LLP

Michael Athans

Attorney
Fields, Howell, Athans & Mclaughlin, LLP

Ronald E. Bush

Attorney
Bush Graziano & Rice, P.A.

Gerald Busick

President
Associated Adjusters, Int'l

Gary Jiles

Partner and Shareholder
Gary D. Jiles, P.A.

Richard King

Attorney
Galloway, Johnson, Tompkins, Burr & Smith

Angela Kopet

General Liability Practice Group Manager
Allen, Kopet & Associates, PLLC

James Wright

Attorney
Butler, Vines and Babb

Mid-Atlantic Region

(DC, DE, KY, MD, NC, OH, PA, WV & VA)

Paul Bradley

Attorney
Maron Marvel Bradley Anderson, P.A.

Henry Dozier

Senior Claims Supervisor
Kemper A Unitrin Business

Christopher J. Heffernan

Attorney
Niles, Barton & Wilmer, LLP

Kim Newman

Attorney
Allen, Kopet & Associates, PLLC

Edgar Poe

Attorney
Pullin, Fowler, Flanagan, Brown & Poe, PLLC

Margaret Pruitt

Litigation Specialist
Safe Auto Insurance Company

D. Stephenson Schwinn

Partner
Jordan Coyne & Savits LLP

Michelle Stover

Litigation Manager
Berkley Mid Atlantic

Central Region

(IL, IN, IA, KS, MI, MN, MO, NE & WI)

Jeffrey Baker

Attorney

Davis, Brown, Koehn, Shors, & Roberts,
P.C.

Jeffrey Brinker

Partnerx

Brinker & Doyen, L.L.P.

Jim Foster

Attorney

Cassiday Schade LLP

Robert A. Marzano

Attorney

Plunkett Cooney

Patrick McNally

Attorney

Borgelt, Powell, Peterson & Frauen S.C

Rob Moschet

Attorney

McCollum, Crowley, Moschet & Miller Ltd.

Syndi O'Brien

Structured Settlement Broker

Ringler Associates

Stephen Olson

Attorney

Engles, Ketcham, Olson & Keith, P.C.

Thomas Schultz

Attorney

Schultz & Pogue, LLP

Southwest Region

(AZ, CA, CO, HI, NV, NM, OK, TX & UT)

Wesley Ching

Attorney

Fukunaga Matayoshi Hershey & Ching

Deana R. Dagner

Attorney

Grund · Dagner, P.C.

Jennifer Edgeworth

Attorney

Hermes Sargent Bates, L.L.P.

Deborah Mann

Attorney

Bannerman & Johnson, P.A.

Gina Mushmeche

Attorney

Christian, Kravitz, LLC

William Nebeker

Partner

Koeller, Nebeker, Carlson & Haluck, LLP

Carol Prewitt

Independent Adjuster

Carol S. Prewitt

Steven C. Testan

Founder and Sr. Managing Partner

Adelson, Testan, Brundo & Jimenez

John Walster

Claims Manager

John D. Walster, L. L. C.

Northwest Region

(AK, ID, MT, ND, OR, SD, WA & WY)

Bradley Beehler

Attorney

Morley Law Firm, Ltd.

James Cumming

Attorney

Cumming Law Firm

James Davis

Vice President

Partners Claim Services

Stephenson Emery

Partner

Williams, Porter, Day & Neville, P.C.

David Gardner

Attorney

Moffatt Thomas Barrett Rock & Fields

Heather Lammers Bogard

Attorney

Costello, Porter, Hill, Heisterkamp, Bushnell
& Carpenter

Timothy Lynch

Attorney

Lynch & Associates P.C.

David Wiles

Attorney

Wiles Law Group, LLC