



2019 CLM Worker's Compensation Conference
May 21-23, 2019
Chicago, Illinois

50 Hacks In 50 Minutes: Highly Original and Creative Claims Tips

What do you do when an opponent attorney simply will not return your call? How about sending them a certified envelope, but leaving it empty? We guarantee you will receive a return call. An attorney, two risk managers, and a broker with a combined 75+ years in the industry reveal their most original, effective, and often hilarious tips for the first time.

Pretrial Strategy: Hacks for Investigated Claims

In many states, workers' compensation does not use discovery. As such, parties must be creative in uncovering information. This course will present many tricks or hacks, for uncovering information that can be used to defeat or mitigate any claim.

Hacks for Dealing with Medical Issues

Medical bills are nearly always the most expensive benefit paid in a workers' compensation claim. That said, in a world of HIPAA, undisclosed ailments, and undisclosed prior treatment, workers' compensation practitioners need every trick in the book to uncover and utilize medical information. This course will present many strategies for doing so.

Trial and Settlement Strategies: Hacks for Pushing a Case Forward

Workers' compensation is billed as a quick, efficient system, but this often is not the case. Claims can linger until witnesses are unavailable, memories become stale, and costs spiral out of control. These issues can be compounded by inattentive Claimant attorneys, disinterested Judges and Arbitrators, and claims professionals need creative strategies to overcome these barriers. This course will provide those strategies.

Hacks for Negotiating and Litigating Claims

You have done the investigation, gathered the medical, pushed the case forward to the litigation or negotiation stage. Now what? This course will provide advanced strategies, many never before revealed, for getting the best deal possible, or prevailing at trial.